# To the Central Bank of Mongolia Golomt Bank Independent Director report for 3<sup>rd</sup> Quarter of 2023

by Independent Director Alexander Picker

I, Alexander Picker, was elected as an independent member of the Board of Directors (the "Board") of Golomt Bank ("Golomt" or the "Bank") on December 23<sup>rd</sup>, 2021.

I have attended virtually in the third quarter of 2023 all Board of Directors' meetings and all of the Bank's Committee meetings, where I am a member of.

My major contributions were:

- Monitoring of related party transactions, particularly watching conflicts of interest none were detected.
- Following and monitoring the IA plan, the IA reports and the fulfillment of the plan.
- Scrutinizing the Credit applications.
- Working on the CGERN committee as chairman.

Date	Meeting	Item of discussion	Resolution	Vote/opinion
20.07.2023	Board Committee /regular/	<ul> <li>- Management Team Update</li> <li>- HR Update Report</li> <li>(GERCommittee)</li> <li>- Risk Management</li> <li>Committee report</li> <li>- Audit Committee Report</li> </ul>	-	Discussed
21.07.2023	Board /regular/	<ul> <li>- 2023 1st half year Financial Results</li> <li>- Macro-Economic update</li> <li>- Update of digital products introduction</li> <li>- Funding (long-term borrowing) update</li> <li>- Sustainable finance update</li> <li>- International Banking</li> <li>Division Business plan</li> <li>- Board Audit Committee</li> <li>2023 Q2 Report</li> <li>- Risk Management</li> <li>Committee 2023 Q2</li> <li>- Governance, Ethics,</li> <li>Remuneration committee</li> <li>2023 Q2 report</li> <li>- Nomination committee 2023</li> <li>Q2</li> </ul>	_	Discussed

As a member of the Audit Committee:

The Audit Committee was convened in 20th July, 18th Aug 2023 and discussed in total 9 matters.

Meeting date	Item of discussion	Vote/Opinion
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	Related party half yearly report	Discussed
	Analysis report on fraudulent transactions from	
	Benin, Africa	Discussed
	E-Channel security audit report	Discussed
20.07.2023	Retail loan automation process audit report	Discussed
	Branch audit integrated report	Discussed
	Internal audit function (IAD, DAU) performance	
	report, budget performance for Q2, 2023, work	
	plan for Q3-Q4, 2023	Discussed and approved
	Financial performance July 2023	Discussed
18.08.2023	Competitor analysis	Discussed
	Bank of Mongolia onsite examination result	Discussed

Following points were made as Independent Director:

- Stressing the importance of maintaining the high level of professionalism of the Internal Audit with the change of the Internal Auditor.
- Contribution to the funding discussion.
- Comparative analysis of the results to comparable banks.

As Independent Director I looked deeply into the Audit reports and the follow up of the plan and complimented the Director of the Audit Department for his excellent work.

As a member of the Risk Management Committee:

The Risk Management Committee of the Board convened 4 times in the reporting Quarter, discussing in total 9 matters in the following meetings:

- 2023.07.20
- 2023.08.16
- 2023.09.06
- 2023.10.13

Approvals for financing are reviewed in detail and voted on virtually. Most of the issues were the review of the Credit Committee decisions for applications related to companies with MNT 20 billion or more one obligor basis credit exposure balance.

#### Conflict of interest transactions:

After receiving all the related information, I have voted in support for the transactions in the reporting period.

- Board and Committee meetings are attended jointly by management as well as the Directors. Discussions are open. Board members can freely question management policies and results. Healthy critique as necessary is possible.
- The Secretary of the Board oversees the preparation of detailed information for Board members in advance of the Board and Committee meetings. The Directors are very well informed and can contribute effectively to the meetings.
- The Bank's organizational structure has continued to be improved and is operating quite efficiently, in particular the Internal Audit.

Furthermore, as an Independent Director, I would like to highlight the following:

- To the best of my knowledge, I confirm that the decisions of the Board and the Executive Management are for the best interest of the Bank and made without ill faith.
- The operations of the Board are according to the laws and regulations set forth by the policy makers.
- The Board gave guidelines for complicated issues.
- In the reporting period, as an Independent Director of the Bank, I have not found any
  wrongdoing that could adversely affect the Bank. Therefore, I did not make demands for
  an extraordinary meeting for any specific issue.
- The Board as well as the Management are transparent about decisions made and the rationale behind the same, and transparently report in a timely manner.
- The bank's management is fulfilling the operational plans for the time being.
- I have received sufficient information to make my decisions.

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Alexander Picker	
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Independent Director	

Signed:

## To the Central Bank of Mongolia Golomt Bank Independent Director Report 3<sup>rd</sup> Quarter of 2023

by Independent Director Antonio López Abelló

I, Antonio López Abelló, am an independent member of the Board of Directors (the "BoD") of Golomt Bank ("Golomt").

Following, I summarize my participation in the meetings of the (i) BoD (ii) in the Risk and Audit Committees and in (iii) the Nomination Committee (the "Committees") (please note all of my participations have been carried out in virtual form):

Date	Meeting	Item of discussion	Resolution	Vote/opinion
20.07.2023	Board Committee /regular/	<ul> <li>- Management Team</li> <li>Update</li> <li>- HR Update Report</li> <li>(GERCommittee)</li> <li>- Risk Management</li> <li>Committee report</li> <li>- Audit Committee</li> <li>Report</li> </ul>	-	Discussed
21.07.2023	Board /regular/	- 2023 1st half year Financial Results - Macro-Economic update - Update of digital products introduction - Funding (long-term borrowing) update - Sustainable finance update - International Banking Division Business plan - Board Audit Committee 2023 Q2 Report - Risk Management Committee 2023 Q2 - Governance, Ethics, Remuneration committee 2023 Q2 report - Nomination committee 2023 Q2		Discussed

As a member of the Risk Management Committee:

The Risk Management Committee of the Board convened 4 times in the reporting Quarter, discussing in total 9 matters in the following meetings:

- 2023.07.20
- 2023.08.16
- 2023.09.06
- 2023.10.13

Approvals for financing are reviewed in detail and voted on virtually. Most of the issues were the review of the Credit Committee decisions for applications related to companies with MNT 20 billion or more one obligor basis credit exposure balance.

On 20 July, 2023 the GER committee convened and discussed (i) HR update report.

I must stress that all of the matters above were discussed freely both among Golomt's directors and with the management of Golomt. The BoD and its members have always tried, to the best of my knowledge and based on the information provided to me, to prioritize the interests of Golomt Bank's key stakeholders.

In addition to what has been stated above, I would like to underline the following points regarding my responsibilities as a member of Golomt Bank's BoD:

- In cases where the Board found matters which any of the bank's employees, other
  members of the BoD and / or shareholders could benefit from my experience, I have had
  full freedom to provide guidance and opinions on such matters. In this regard,
  management have regularly followed up with queries, suggestions and recommendations
  by BoD members and have taken necessary actions in a timely manner.
- In the reporting period, as an Independent Director of the Bank, I have not found any
  wrongdoing that could adversely affect the Bank. Therefore, I did not make demands for
  an extraordinary meeting for any specific issue.
- Board and Committee meetings are attended jointly by management as well as the Directors. Discussions are open. Board members can freely question management policies and results. Healthy critique as necessary is possible.
- The Secretary of the Board oversees the preparation of detailed information for Board members in advance of the Board and Committee meetings. The Directors are informed of the matters at hand prior to the relevant meetings.
- To the nest of my knowledge, the BoD as well as Management have conducted business in a transparent manner
- Golomt has successfully continued during the 2nd quarter of 2023 to increase profitability and to generate capital. The bank is properly capitalized based on the information provided to the BoD.
- In connection with Golomt's IPO in November 2022, there have been discussions among BoD members and management on how to increase Golomt's share price in light of volatile financial markets, challenging economic conditions and Mongolia's limited reservoir of institutional investors.

On 4 October 2023, I submitted my resignation as a member of the BoD with immediate effect
Sincerely,

Antonio López Abelló Independent Director

# To the Central Bank of Mongolia Golomt Bank Independent Director report for 3<sup>rd</sup> Quarter of 2023

by Independent Director James B. Dwyer III

I, James B. Dwyer III, was elected as an independent member of the Board of Directors (the "Board") of Golomt Bank ("Golomt" or the "Bank") in March 2018.

I have attended, in person, from March 2018 to January 2021 all Board of Directors' meetings and all but a couple of the Bank's Committee meetings. Since February 2021 my attendance has been virtual until my attendance in person at the July 23 Board meeting.

Date	Meeting	Item of discussion	Resolution	Vote/opinion
20.07.2023	Board Committee /regular/	<ul> <li>- Management Team Update</li> <li>- HR Update Report</li> <li>(GERCommittee)</li> <li>- Risk Management</li> <li>Committee report</li> <li>- Audit Committee Report</li> </ul>	-	Discussed
21.07.2023	Board /regular/	- 2023 1st half year Financial Results - Macro-Economic update - Update of digital products introduction - Funding (long-term borrowing) update - Sustainable finance update - International Banking Division Business plan - Board Audit Committee 2023 Q2 Report - Risk Management Committee 2023 Q2 - Governance, Ethics, Remuneration committee 2023 Q2 report - Nomination committee 2023 Q2	-	Discussed

#### As the Chairman of the Audit Committee:

The Audit Committee was convened in 20<sup>th</sup> July, 18<sup>th</sup> Aug 2023 and discussed in total 9 matters.

Meeting date	Item of discussion	Vote/Opinion
	Related party half yearly report	Discussed
20.07.2023	Analysis report on fraudulent transactions from Benin, Africa	Discussed
	E-Channel security audit report	Discussed

	Retail loan automation process audit report	Discussed
	Branch audit integrated report	Discussed
	Internal audit function (IAD, DAU) performance report, budget performance for Q2, 2023, work	
	plan for Q3-Q4, 2023	Discussed and approved
	Financial performance July 2023	Discussed
18.08.2023	Competitor analysis	Discussed
	Bank of Mongolia onsite examination result	Discussed

Following points were made as Independent Director:

- Reviewed Golomt Bank's financial results for May 2023, and reasons for the increase in non-performing loans were asked and answered.
- Monitored the implementation of the recommendations given by PwC and reminded them to fulfill in time and quality.
- Reviewed the revision of Stabilization Plan to be submitted to the Bank of Mongolia.
- Read and reviewed the audit reports presented by the Internal Audit Division (IAD) in detail.
- Questions were asked and answered about what risks could be caused by weak patch management of the information system.
- Review of Internal Audit Function (IAF) report, budget performance, 2023 3rd and 4th quarter work plan and approved 2023 3rd and 4th quarter plan.
- Reviewed the proposal to appoint A. Tuya as Director of Internal Audit Division and B. Khishigjargal as Director of IAD-General Audit Department. Reviewed CV, achievements and contributions to the bank and supported the proposal.

On 20 July, 2023 the GER committee convened and discussed (i) HR update report.

As the Chairman of the Risk Management Committee:

The Risk Management Committee of the Board convened 4 times in the reporting Quarter, discussing in total 9 matters in the following meetings:

- 2023.07.20
- 2023.08.16
- 2023.09.06
- 2023.10.13

Approvals for financing are reviewed in detail and voted on virtually. Most of the issues were the review of the Credit Committee decisions for applications related to companies with MNT 20 billion or more one obligor basis credit exposure balance.

The following recommendations were given by the Committee to be considered in further operations:

- Conflict of interest transactions:

In the reporting period, after receiving all related information on the transaction made on October 13<sup>th</sup>, I have voted in support of the transaction.

As a Director, I would like to highlight the following:

- To the best of my knowledge, I confirm that the decisions of the Board and the Executive Management are for the best interest of the Bank and made without ill faith.
- The operations of the Board are according to the laws and regulations set forth by the policy makers.
- In cases where the Board found issues which could be improved upon, we initiated discussions at the Board level, provided guidelines to improve the operations and gave a deadline for reporting back. The Management follows through with such requests and has taken necessary actions in a timely manner.
- In the reporting period, as an Independent Director of the Bank, I have not found any wrongdoing that could adversely affect the Bank. Therefore, I did not make demands for an extraordinary meeting for any specific issue.
- The Board as well as the Management are transparent about decisions made and the rationale behind the same, and transparently report in a timely manner.
- I hereby confirm that all the Board's decisions taken during the reporting period were well questioned and supported by me, in the voting thereof.
- If and when I had questions or needed further clarifications, I have received adequate information and cooperation from both the Board and Management levels executives.
- After its successful IPO in November 2022, the Bank's management has successfully continued to build Operating Profit for calendar 2022 and in the first 6 months of 2023. The Bank is situated to continue to report increasing Operating Profits at record levels. Access to foreign equity has continued to be successfully obtained.
- Public relations were markedly emphasized in connection with the successful IPO efforts. Golomt Bank's selection as the "Best Bank in Mongolia" in 2022 by "The Banker" magazine was also indicative of these PR efforts. The Bank's motto "Financing the Good", support for Environmental, Social and Governance (ESG) activities, and focus on products and services in the digital era were rewarded.

- The Bank's business planning and budgeting have been exemplary. Frequent changes have been made as necessary. Variances from plan are reviewed and revisions to strategy implemented. Comparisons with the other 4 major banks are regularly noted in determining sound strategies.
- Board and Committee meetings are attended jointly by management as well as the Directors. Discussions are open. Board members can freely question management policies and results. Healthy critique as necessary is possible.
- The Secretary of the Board oversees the preparation of detailed information for Board members in advance of the Board and Committee meetings. The Directors are very well informed and can contribute effectively to the meetings.
- The Bank's organizational structure has continued to be improved and is operating quite efficiently.
- The Bank has received an unqualified PricewaterhouseCoopers (PwC) opinion on its financial statements for 2022. PwC also has continued to provide internal control reviews.

Sincerely yours,	
Iomaa B. Dunior III	

James B. Dwyer III Independent Director

## To the Central Bank of Mongolia Golomt Bank Independent Director report for 3<sup>rd</sup> Quarter of 2023

by Independent Director Robert W. van Zwieten

I, Robert W. van Zwieten, was appointed as an independent member of the Board of Directors (the "Board") of Golomt Bank ("Golomt" or the "Bank") on May 19, 2023, and was approved by the Central Bank of Mongolia on this same date. I was also appointed as member of the Nomination Committee.

I have virtually attended, from May 19, 2023, to June 30, 2023, all Board of Directors' and Committee meetings. And attended the Board Meeting on July 20-21, 2023 in-person.

Date	Meeting	Item of discussion	Resolution	Vote/opinion
20.07.2023	Board Committee /regular/	<ul> <li>- Management Team Update</li> <li>- HR Update Report</li> <li>(GERCommittee)</li> <li>- Risk Management</li> <li>Committee report</li> <li>- Audit Committee Report</li> </ul>	-	Discussed
21.07.2023	Board /regular/	<ul> <li>- 2023 1st half year Financial Results</li> <li>- Macro-Economic update</li> <li>- Update of digital products introduction</li> <li>- Funding (long-term borrowing) update</li> <li>- Sustainable finance update</li> <li>- International Banking Division Business plan</li> <li>- Board Audit Committee 2023 Q2 Report</li> <li>- Risk Management Committee 2023 Q2</li> <li>- Governance, Ethics, Remuneration committee 2023 Q2 report</li> <li>- Nomination committee 2023 Q2</li> </ul>	-	Discussed

The Nomination Committee was convened twice on July 20, August 28, 2023, in reporting quarter, and discussed in total 2 matters during those meetings.

Meeting Date	Item of Discussion	Vote/Opinion
28.08.2023	Appointment of Mr. Sugar-Erdene B. as a Head of Corporate Banking Division.	Supported

As an Independent Director, I would like to highlight the following:

- To the best of my knowledge, I confirm that the decisions of the Board and the Executive Management are for the best interest of the Bank and made without ill faith.

- The operations of the Board are according to the laws and regulations set forth by the policy makers.
- In cases where the Board found issues which could be improved upon, we initiated discussions at the Board level, provided guidelines to improve the operations and gave a deadline for reporting back. The Management follows through with such requests and has taken necessary actions in a timely manner.
- In the reporting period and during my tenor so far, as an Independent Director of the Bank, I have not found any wrongdoing that could adversely affect the Bank. Therefore, I did not make demands for an extraordinary meeting for any specific issue.
- The Board as well as the Management are transparent about decisions made and the rationale behind the same, and transparently report in a timely manner.
- I hereby confirm that all the Board's decisions taken during the reporting period were well questioned and supported by me, in the voting thereof.
- If and when I had questions or needed further clarifications, I have received adequate information and cooperation from both the Board and Management levels executives.
- Board and Committee meetings are attended jointly by management as well as the Directors. Discussions are open. Board members can freely question management policies and results. Healthy critique as necessary is possible.
- The Secretary of the Board oversees the preparation of detailed information for Board members in advance of the Board and Committee meetings. The Directors are very well informed and can contribute effectively to the meetings.

Sincerely yours,
Robert W. van Zwieten

Independent Director